



ASSOCIATE DIRECTOR, INVESTMENTS

New Forests is a real assets investment manager offering leading edge strategies in forestry, land management, and conservation. Our business mission is to manage sustainable landscapes for production and conservation and to generate shared value for our clients and the communities where we operate. Founded in 2005, we offer institutional investors dedicated investment strategies in Australia-New Zealand, the United States, and Southeast Asia and have almost AUD 5 billion in assets under management. Our assets include sustainable timber plantations, rural/agricultural land, infrastructure, and conservation investments related to ecosystem restoration and protection. New Forests has a track record of excellent returns and has a pool of long-term, blue-chip institutional clients from around the world. New Forests is headquartered in Sydney, Australia, with offices in San Francisco, Singapore, New Zealand and Melbourne.

New Forests is offering a great opportunity for a qualified candidate to undertake the role of Associate Director, Investments. As part of the Sydney based Investments team, you will be responsible for the origination and execution of investment transactions, in accordance with fund mandates and company strategy, on behalf of New Forests' investment funds in Australia and New Zealand.

The position reports to our Director, Investments, Australia and New Zealand.

Whilst delivering investment transactions, with a focus on innovative and high-quality investments for New Forests' fund products, and, Institutional clients, key responsibilities will include:

- Identifying and executing investment transactions on potential target assets, primarily on forestry assets, but including land (e.g. adjacent agriculture etc) and related infrastructure asset classes (e.g. mills, ports etc). Investment targets may also include other asset classes such as agriculture, bio-energy, technology;
- Negotiating with potential counterparties, for both small and large scale target investments;
- Organising due diligence on target assets, and, taking responsibility for delivering high quality investment materials;
- Collaborating with, and coordinating internal and external resources, to complete due diligence and ensure delivery of final investment materials;
- Establishing investment structures to suit the investments being pursued;
- Presenting results and managing discussions with internal resources and Investment Committees;
- Assisting with investment thesis development, and new fund products, from time to time.

We are looking for candidates with the following qualifications/experience:

- Relevant degree or qualifications i.e. Business/Economics/Forestry/Natural Resources qualification
- 7+ previous experience with real asset Investments (or similar)
- Strong track record for delivering investment transactions, preferably within the forestry, agriculture and natural resources asset classes

New Forests Pty Ltd | ABN 76 114 145 274

141 Walker Street, Level 23, North Sydney NSW 2060, Australia

PO Box 434, North Sydney NSW 2059, Australia

+61 (02) 9406 4100 | newforests.com.au

- Experience with fiduciary responsibility and governance issues
- Established networks, or ability to develop industry networks and strong relationships, to identify and develop innovative investment opportunities
- Ability to contribute to collective problem solving, drawing on available company resources, as required
- Experience with financial modelling, tax and accounting issues, preferably applied to a commercial setting
- Experience, and/or knowledge of, institutional funds management issues, preferable
- Strong Microsoft Office skills including Outlook, Word, Excel
- Excellent organisational skills related to time management, multi-tasking, delegation and prioritising
- Excellent written and verbal communication skills, with the ability to communicate with people in a variety of positions (internally & externally)
- Must be a team player, who works well under pressure and deadlines
- An ability to work independently and take ownership of role, whilst supporting the wider team
- A strong interest in sustainability and environmental issues
- A willingness to travel

What can we offer?

Our environment is busy and supportive, and the team is professional but relaxed. If you join us you would be joining a growing, fast paced business which is an environmental & sustainable leader in forestry and sustainable land investment. You will also be working with professionals who are passionate about their work!

To Apply

Please apply by sending a cover letter and resume explaining your interest in and qualifications for the position, in PDF format to careers@newforests.com.au

Applications for this role will close on 26 March 2019.

Phone calls will not be accepted

New Forests is an Equal Opportunity Employer.

