



Associate Director, Investments or Operations (Africa)

Location: To be determined, but likely to be Nairobi, Kenya.

Reporting to: Director, New Forests Africa

Primary role focus: The primary focus of this role is to effectively contribute towards and support the investment and management of capital in accordance with New Forests' investment mandates in Sub-Saharan Africa ("**SSA**"). In this role, the person will be working as part of a collegial team to execute on investment strategies in accordance with New Forests systems, policies, and governance framework.

In close collaboration with the Director of New Forests Africa, your initial responsibilities will be focused on contributing to raising, closing, and the implementation of new forestry investment fund (the "Fund") that is currently in development.

Key responsibilities may include:

- Build and manage a pipeline of investments that align with the investment mandates in SSA
- Contribute to the efficient and timely deployment of capital into investments
- Contribute to the deployment of capital, including (but not limited to): deal screening, financial modelling, due diligence (including environmental, community, impact and business integrity), budgets, finance and structuring, vendor negotiations, regulatory approvals, deal documentation, reporting and implementation
- Lead the production of timely, high-quality investment papers to be presented to and discussed by the Fund Investment Committee/s
- Contribute to the management of a portfolio of assets in accordance with investment objectives, including completing high-quality internal and external on-time reporting and maximising long-term investor returns while meeting social and environmental obligations and objectives
- Develop plans and strategies to improve the performance of assets under management
- Oversee operational management of investments within New Forests' portfolio including coordination of:
 - annual operational plans, budgets and third-party appraisals,
 - procurement and supervision of third-party providers (property managers, consultants, appraisal services, etc.),
 - monthly payment review and approval, and
 - necessary stakeholder engagement.
- Contribute to corporate governance, risk and compliance programs, sustainability and responsible investment projects and activities

Required technical skills, qualifications, experience and knowledge:

- 8+ years real asset investment management experience, with direct experience in SSA
- Experience in managing forestry investments in SSA
- Experience in transaction identification, due diligence, negotiations, execution and implementation
- Knowledge of global carbon markets and the related opportunities to create value in the forestry and land sector
- Capacity to build effective networks and relationships with stakeholders in SSA
- Demonstrated leadership skills and the ability to be part of building an effective mission aligned team
- Forestry operations experience and forest science knowledge
- A detailed understanding of forestry and other real asset valuation techniques

Required qualifications, leadership and personal skills:

- Business degree (minimum) and/or relevant experience
- Excellent time management and organisational skills
- Excellent written and verbal communication skills
- Ability to embrace diversity and build a collaborative team culture
- The ability to manage, coach and guide junior staff effectively and positively
- The ability to give and receive constructive feedback in a respectful and effective manner
- Ability to adapt your leadership style to situation and context
- A demonstrated personal commitment to sustainable and responsible investing
- Can work in a variety of environments and with different levels of people
- Capable of maintaining positive, calm demeanour during stressful periods

What can we offer?

Our work environment is busy and supportive, and the team is professional but relaxed. If you join us, you will be part of a growing, fast paced business, offering investment strategies at the leading edge of forestry, land management, and conservation. You will be working with professionals who are passionate about their work.

To apply, please provide your **resume and cover letter**, explaining your interest and qualifications for the position, in PDF format, to careers@newforests.com.au.

Phone calls will not be accepted. New Forests is an Equal Opportunity Employer

About New Forests

New Forests is a sustainable real assets manager offering leading-edge strategies in responsible forestry with approximately AUD 6.5 billion in AUM across a global portfolio of nearly 1 million hectares of forestry and conservation investments. As global demand for resources grows, there is a need to increase productivity while ensuring the conservation of the world's remaining natural forests. New Forests seeks to create investment strategies that provide lasting solutions to this challenge. Through responsible management of forests and other real assets, we create shared benefit for investors and local communities alike. New Forests has international reach, with offices and assets in Australia, New Zealand, Southeast



Asia, and the US. This gives us a global perspective combined with local expertise that allows us to understand and manage our assets more effectively.

To learn more, visit www.newforests.com.au