



Manager/Analyst, Agriculture

Location: Sydney, Australia preferred but any of New Forests' Australian locations will be considered (along with Australian regional locations, for the right candidate).

Reporting to: Portfolio Manager, Agriculture

New Forests (www.newforests.com.au) seeks a qualified candidate for the above role.

This role will be primarily responsible for supporting oversight of New Forests agricultural funds under management, and, where appropriate, assisting with acquisition of additional agricultural investments. New Forests controls substantial existing agricultural investments, either via existing forestry assets where the underlying land has a higher value use as agricultural land following reversion, or via dedicated agricultural investments. This role will work with the Portfolio Manager, Agriculture to assist with general oversight of agricultural investments made by New Forests clients.

New Forests is an investment management business offering leading edge strategies in forestry, land management, and conservation. We seek to manage sustainable landscapes for production and conservation and to generate shared value for our clients and the communities where we operate. Founded in 2005, we offer institutional investors dedicated investment strategies in Australia-New Zealand, the United States, Southeast Asia and Africa and have more than AUD 7.7 billion in assets under management. We manage sustainable forestry assets, forest carbon projects, rural land, and timber processing infrastructure. New Forests is headquartered in Sydney with offices in San Francisco, Singapore, New Zealand, Melbourne and Kenya.

Responsibilities:

Fund Management

- Under direction of the Portfolio Manager, Agriculture, supporting funds management activities for New Forests agricultural clients. This will include assisting with strategic financial analysis and supervising operational, environment, social and governance initiatives.
- Co-ordination and management of fund level reporting tasks, and leadership of specific strategic projects relevant to assets or companies held by New Forests clients. This may be independently lead, or involve deep collaboration with staff across New Forests, and relevant executives within the asset property managers.
- As required, close coordination with other internal functional teams, including Investments, Investor Services, Finance, Legal, Risk and Compliance and Business Development.

Fund Governance

- Assisting the Portfolio Manager, Agriculture to ensure assets achieve compliance with relevant investment mandate documents, internal policies and legal obligations.

- Assisting with the preparation of all external Investor and internal Management Committee quarterly and annual reporting.
- Taking the lead in preparing responses to Investor enquiries and providing periodic updates and information to meet Investor requirements.

Fund Operations

- Assisting with the procurement and supervision of third-party providers including, auditors, consultants and valuers. This includes taking responsibility for delivery of certain elements of these providers.
- Undertaking analysis and making recommendations for asset level strategic projects and/or capital structuring, including reviewing loan structuring and taxation, actual expenses against budget etc.
- Assisting with development of strategic plans, including:
 - Analysis and review of investment models for asset strategy and/or new asset investment.
 - Assisting with, and/or leading, identified strategic projects that lead to improvements in underlying asset value.
- Reviewing asset level budgets as appropriate, ensuring any significant differences to strategic models are identified.
- Managing third-party valuations, including data management, and reviewing relevant valuer reports prior to completion and client submission.
- Managing evaluation of, and recommendations for, potential disposition of Funds and/or assets; working with the Investments team to manage an effective sale process.

Corporate Engagement

- Providing technical and specialist support to other Fund mandates managed by New Forests in relation to agriculture asset management and land disposition and land acquisition, within those fund mandates.
- Assisting other New Forests functions which support the Asset/Funds, to ensure effective collaboration and task completion including finance, legal risk and compliance, investor services, investment analytics and investments.
- Where appropriate: supporting fund raising and deployment of other New Forests managed fund vehicles.
- Liaising internally with New Forests ANZ and corporate teams to share operational information and intelligence, and contributing to information needs and projects across the business

We are seeking candidates with the following:

- Minimum of 5 years professional experience in operational agriculture, preferably in broad acre grains or grazing.
- Bachelor or Masters Degree in Agriculture (or related discipline), or equivalent qualifications and relevant experience.
- Knowledge of institutional level corporate governance and responsibilities, preferred.
- Experience or knowledge of agricultural funds management, preferred.
- Knowledge of agricultural investment management or related field, and/or previous relevant experience in comparable roles within the agriculture industry.
- Good commercial skills including project management, negotiation, financial analysis and proven knowledge of relevant agricultural assets.
- Proven time management and organisational skills. Ability to set deadlines and ensure timely delivery on client and internal matters.
- Strong written and verbal communication skills.

- Proven skills in working within cross functional teams.
- Proven ability to effectively work in a small team, to a high standard.
- A personal commitment to sustainable agriculture, and the role agriculture plays in the broader sustainability solution.
- Ability to adapt to change, work in a variety of environments and communicate with different stakeholders.
- Ability to travel, as required.

What can we offer?

Our environment is busy and supportive, and the team is professional but relaxed. If you join us, you would be joining a growing, fast paced business which is an environmental and sustainable leader in forestry investment. You will also be working with professionals who are passionate about their work!

To apply, please provide your resume and cover letter, explaining your interest and qualifications for the position, in PDF format, to careers@newforests.com.au

Phone calls will not be accepted.

New Forests is an Equal Opportunity Employer that values diversity and inclusion. We offer flexible working arrangements to all employees to support their work/life balance. We are also a Certified B Corp.