



## Associate Director, Investments

**Location:** Nairobi, Kenya

Reporting to the Senior Director, Africa, New Forests ([www.newforests.com.au](http://www.newforests.com.au)) is offering a great opportunity for a suitably qualified candidate to undertake this newly created role. As part of the Nairobi based Investments team, you will be responsible for the origination and execution of investment transactions in Africa.

New Forests is a global investment manager offering high-impact strategies in sustainable forestry and related sectors, with AUD 7.7 billion (USD 5.7 billion) in assets under management across over 1 million hectares (2.6 million acres) of investments. New Forests' investment portfolio consists of sustainable forest plantations, areas of natural forest conservation, carbon projects, rural land and row-cropping, and timber processing. New Forests' vision is to see the forest sector as a key sector in the transition to a sustainable future. To achieve this vision, New Forests' investment strategies support the role of forests as nature-based climate solutions, provide sustainable timber for the growing circular bioeconomy, and contribute to the sustainable development of regional economies and rural communities. New Forests' operates in Australia, New Zealand, Southeast Asia, Kenya and the United States.

### Responsibilities:

Whilst delivering investment transactions, with a focus on innovative and high-quality investments, key responsibilities will include:

- Building and managing a pipeline of investments that align with the African investment strategy
- Contributing to all aspects of the efficient & timely deployment of capital i.e. deal screening, financial modelling, budgets, finance, regulatory approvals
- Identifying and executing investment transactions on potential target assets, primarily on forestry and related assets;
- Negotiating with potential counterparties, for both small and large scale target investments;
- Organising due diligence (incl environmental, community, impact and business integrity) on target assets, and, taking responsibility for delivering high quality investment materials;
- Collaborating with, and coordinating internal and external resources, to complete due diligence and ensure delivery of final investment materials;
- Establishing investment structures to suit the investments being pursued;
- Presenting results and managing discussions with internal resources and Investment Committees;
- Assisting with investment thesis development, and new investment products, from time to time.

### We are seeking candidates with the following:

- 7+ years previous experience with real asset Investments (or similar)
- Strong track record for delivering investment transactions, preferably within the forestry, agriculture and natural resources asset classes
- Relevant degree or qualifications i.e. Finance/Business/Economics/Forestry/Natural Resources qualification
- Experience with fiduciary responsibility and governance issues

AD Inv\_Africa

- Established networks, or ability to develop industry networks and strong relationships, to identify and develop innovative investment opportunities
- Ability to contribute to collective problem solving, drawing on available company resources, as required
- Experience with financial modelling, tax and accounting issues, preferably applied to a commercial investment setting
- Experience, and/or knowledge of, institutional funds management issues, preferable
- Strong Microsoft Office skills including Outlook, Word, Excel
- Excellent organisational skills related to time management, multi-tasking, delegation and prioritising
- Excellent written and verbal communication skills, with the ability to communicate with people in a variety of positions (internally & externally)
- An ability to work in a cross-cultural, dynamic environment
- A team player, who works well under pressure and deadlines
- An ability to work independently and take ownership of role, whilst supporting the wider team
- A strong interest in sustainability and environmental issues
- Ability and willingness to travel

**What can we offer?**

Our environment is busy and supportive, and the team is professional but relaxed. If you join us you would be joining a growing, fast paced business which is a sustainable investment leader in forestry investment. You will also be working with professionals who are passionate about their work!

**To Apply**

Interested candidates should submit a resume and cover letter, explaining your interest and qualifications for the position in PDF format to [careers@newforests.com.au](mailto:careers@newforests.com.au).

Phone calls or unsolicited social media messages will not be accepted.

New Forests is a Certified B Corp and an Equal Opportunity Employer that values diversity and inclusion. We offer flexible working arrangements to all employees to support their work/life balance.